

# INNOVATION AND ENTREPRENEURSHIP FOR MARINE PLASTIC MANAGEMENT

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EU GREEN WEEK 2021 PARTNER EVENT

**ZERO** #EUGreenWeek  
**POLLUTION**  
for healthier people and planet

 IVM Institute for  
Environmental Studies

**VU** 

 **CLAIM**  
CLEANING LITTER BY DEVELOPING &  
APPLYING INNOVATIVE METHODS  
IN EUROPEAN SEAS

# Introduction

- The challenge of marine plastic pollution
  - Solutions and innovations
  - My research
  - The CLAIM Project
- 
- But first... a personal anecdote





# The challenge of marine plastic

- Marine plastic pollution is rising a global threat and **wicked problem**
- Plastic is a useful and **necessary material**
- However, society has become **too dependent** on plastic for **low value applications**
- Coupled with **low recovery and recycling rates** > plastic **leakage** into the environment
- Plastic in the environment can end up in rivers and **oceans**
- Plastic **harms sea life** and **affects ecosystem health** and functioning

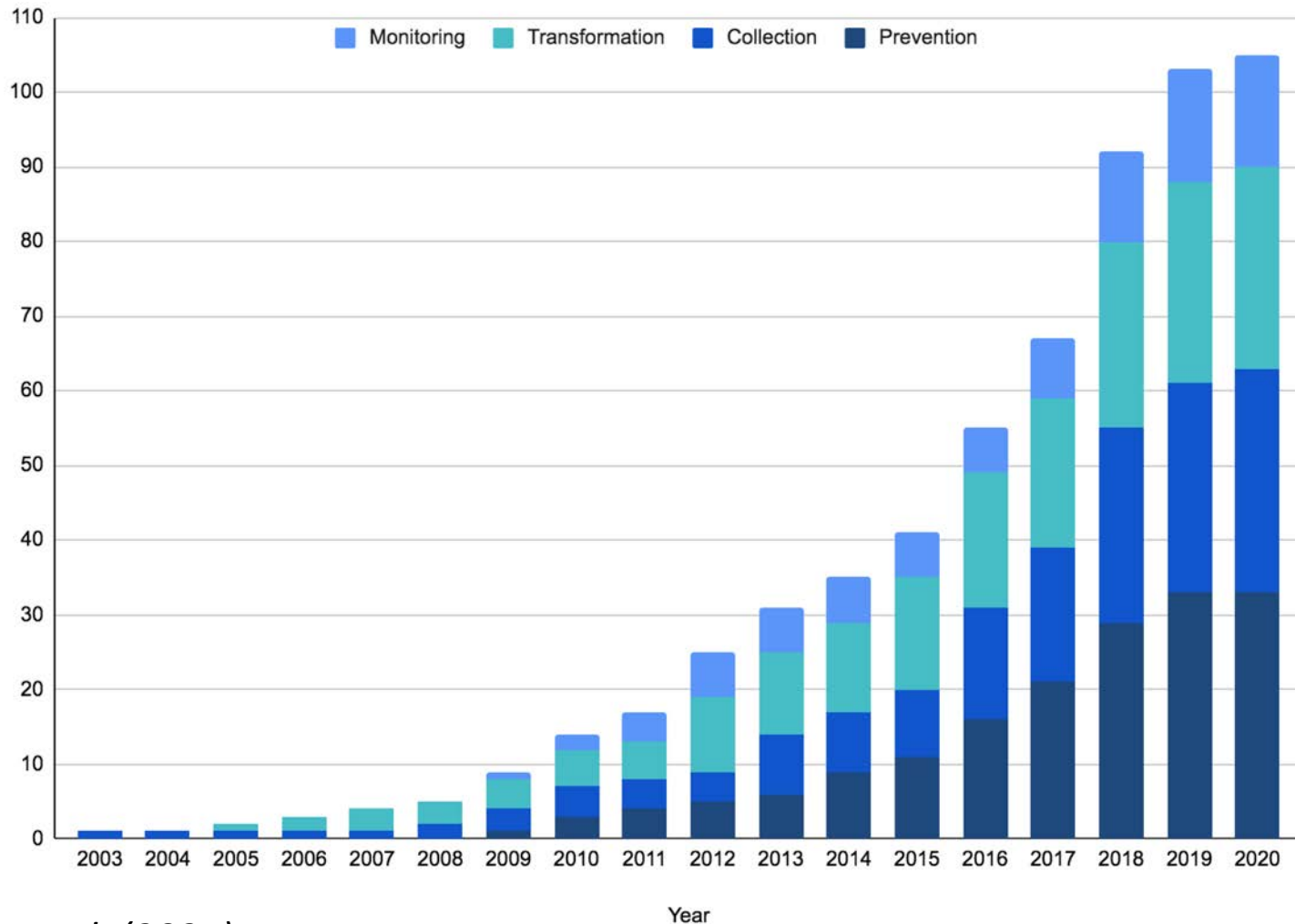


# Solutions for marine plastic management

- Technology, society, policy and business
- Start-ups and entrepreneurs at **the forefront of innovation**
- My research focuses on understanding **the business case for marine plastic management**, with an emphasis on entrepreneurship and innovation
- Marine plastic management is any intervention designed to minimize the damage of plastic material on the marine environment
- Led to the development of a Marine Plastic Management Start-up and SME database

*Described in the article Dijkstra, H., van Beukering, P., Brouwer, R., 2021. In the business of dirty oceans: Overview of startups and entrepreneurs managing marine plastic. Marine Pollution Bulletin 162, 111880.*

# Marine plastic management startup database

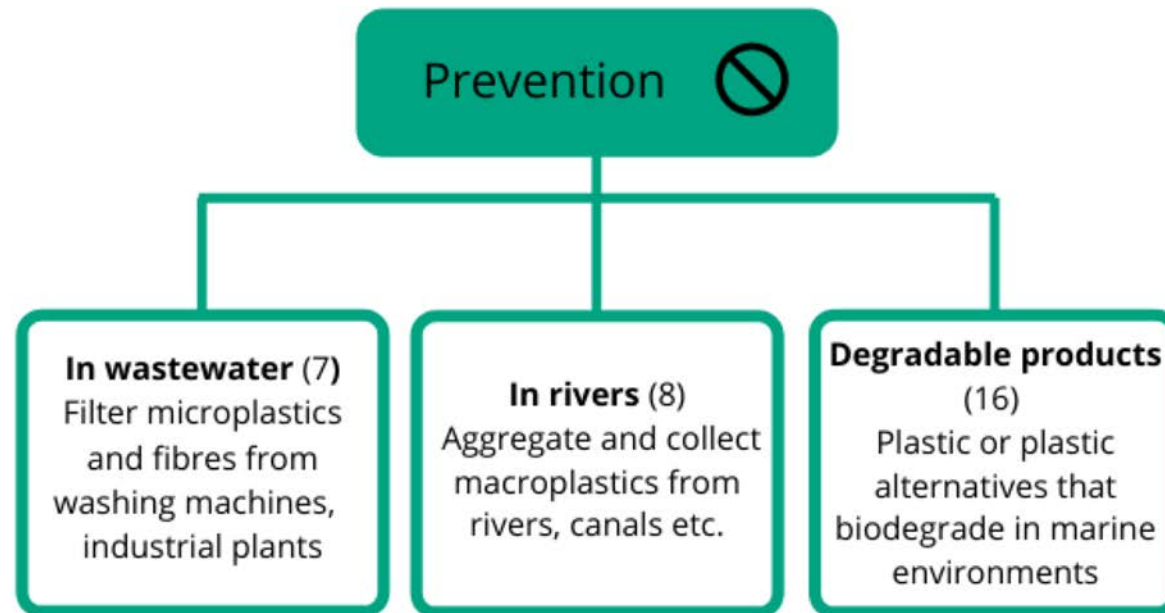


105 companies  
from 32 countries

# Marine plastic management functions

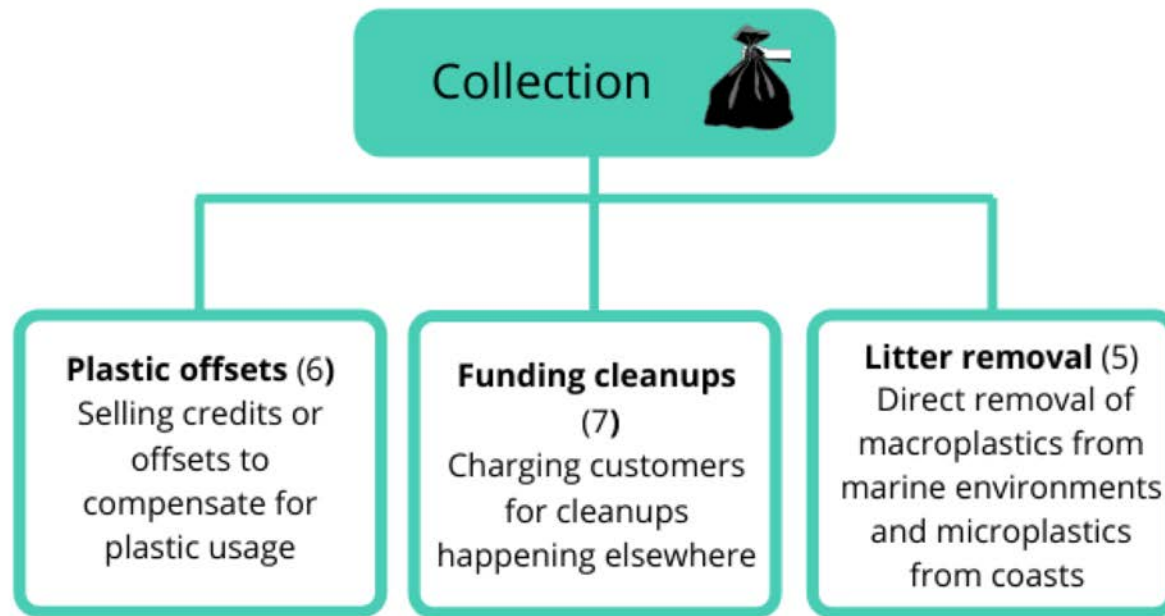
Category	Sub category	Sample size
1. <b>Prevention</b> at key leakage points (N=31)	Marine degradable products	16
	Prevention in rivers	8
	Prevention in waste water	7
	Prevention of primary microplastic sources	2
2. <b>Collection</b> from marine, beach and nearshore environments (N=30)	Marine litter removal	15
	Funding cleanups and waste management	7
	Plastic offsets	6
	Fishing nets and gear collection	2
3. <b>Transformation</b> of collected plastics into new products (N=27)	Fishing nets and gear recycling	11
	Specific polymer recycling	9
	Mixed marine plastic recycling	2
	Energy recovery	4
	Chemical recycling	1
4. <b>Monitoring</b> and knowledge development (N=15)	Monitoring services	6
	Phone applications	5
	Awareness, outreach and knowledge	4
	<b>TOTAL</b>	<b>105</b>

# Prevention of ocean pollution at key leakage points

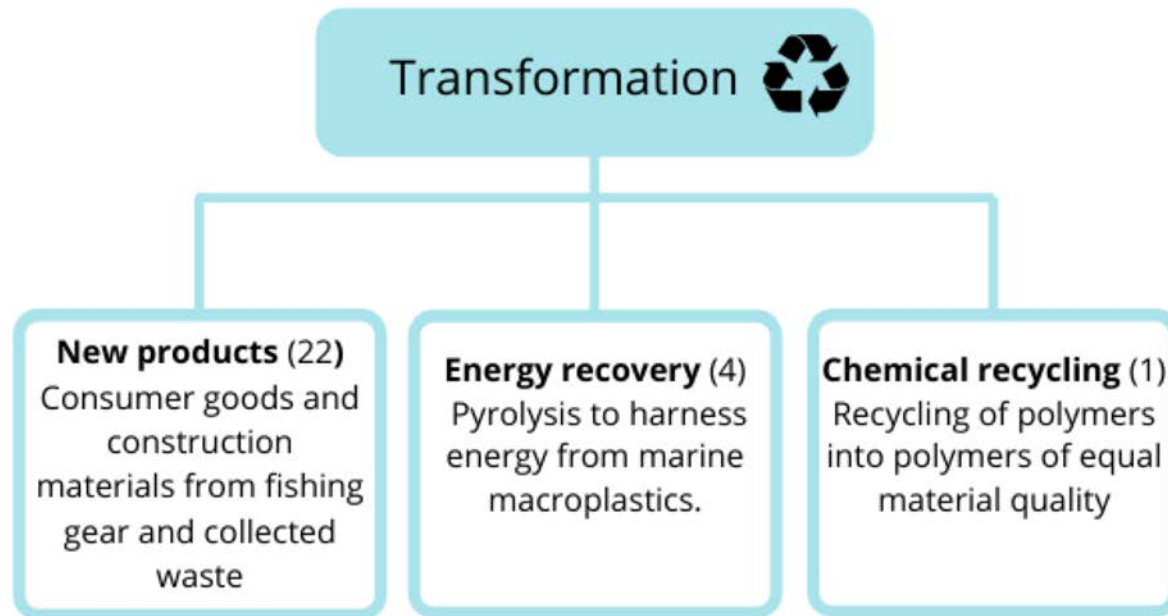




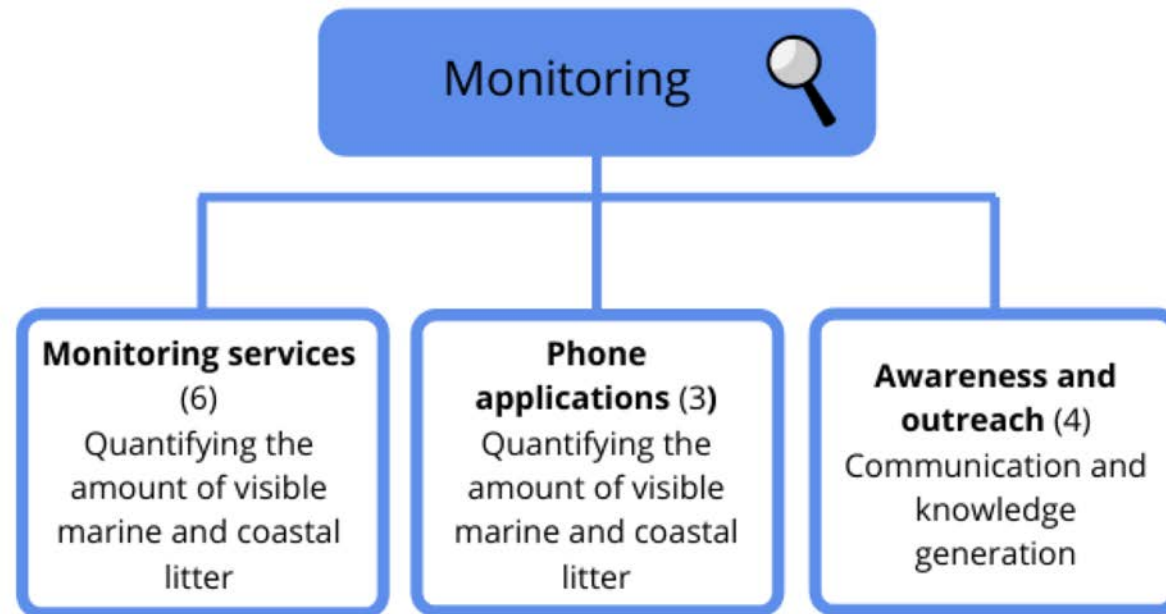
# Collection from the environment



# Transformation and recycling



# Monitoring and knowledge development





# Trends in the MPM industry

## 1. Material innovation

- Developing new biodegradable or environmentally benign materials with the potential to disrupt plastics industry
- Demonstrating commercial viability of alternative materials
- Potential to impact agricultural and food socio-technical systems



Notpla



Evoware



Marinatex

# Trends in the MPM industry

## 2. Boosting infrastructures

- New technologies and processes to supplement and improve traditional waste management
- Potential for governments to adopt new processes and standards due to improved management options



EcoWorld Watamu



Planet Care

# Trends in the MPM industry

## 3. Empowering individuals

- Engaging with citizens and users to participate in marine litter monitoring and management
- Awareness raising and education as part of the business model
- Can lead to policy change by building groundswell



Pirika



L.O.O.P



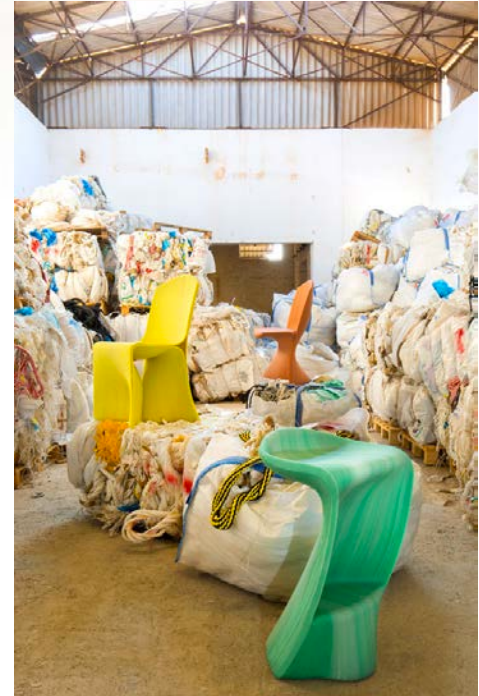
# Trends in the MPM industry

## 4. Strengthening value chains

- Multiplication of actors participating in recycled ocean plastic supply chains
  - Collectors, aggregators, processors, recyclers, brands
- Stability of the supply chain will make it more attractive for others to enter the market

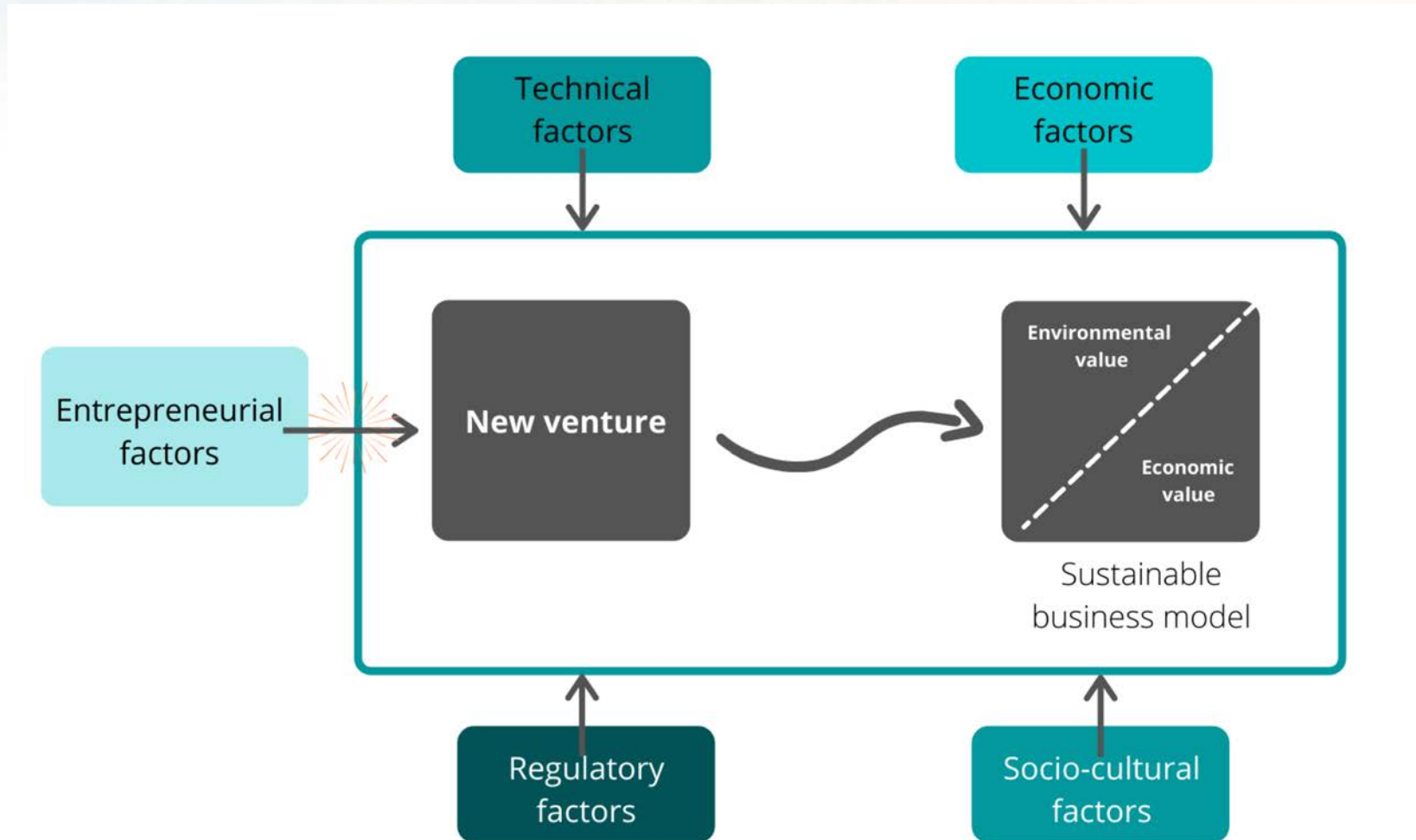


GreenSpot Upcycling



BlueCycle

# Factors influencing blue entrepreneurial journey



# CLAIM – Cleaning Litter by Developing & Applying Innovative Methods in European Seas (2018 – 2022)

Developing technologies and tools focused on marine plastic management

- **Preventing** – Wastewater treatment and nanofiltration technology
- **Collecting** – River booms and harbour plastic collection
- **Transforming** – Pyrolysis of collected waste to provide energy for boats
- **Monitoring** – New transport models, Ferrybox passive monitoring



Paired with research, education and communication looking at ecosystem impacts and socio-economic feasibility.



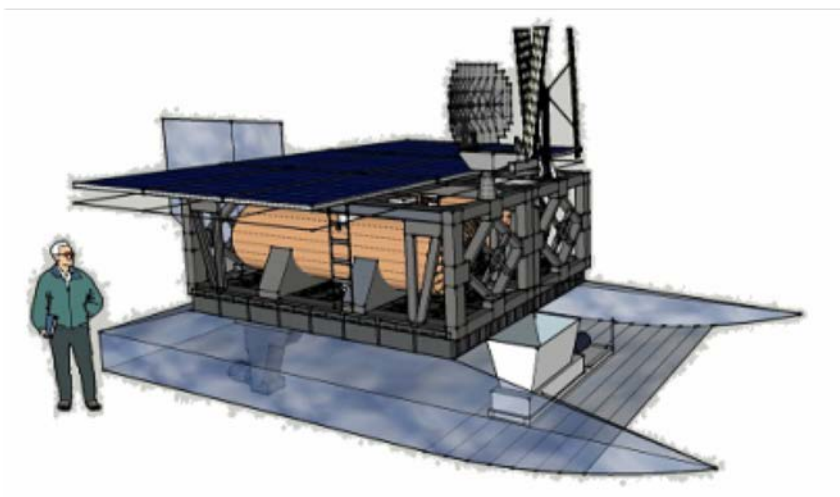
## Prevention



## Collection



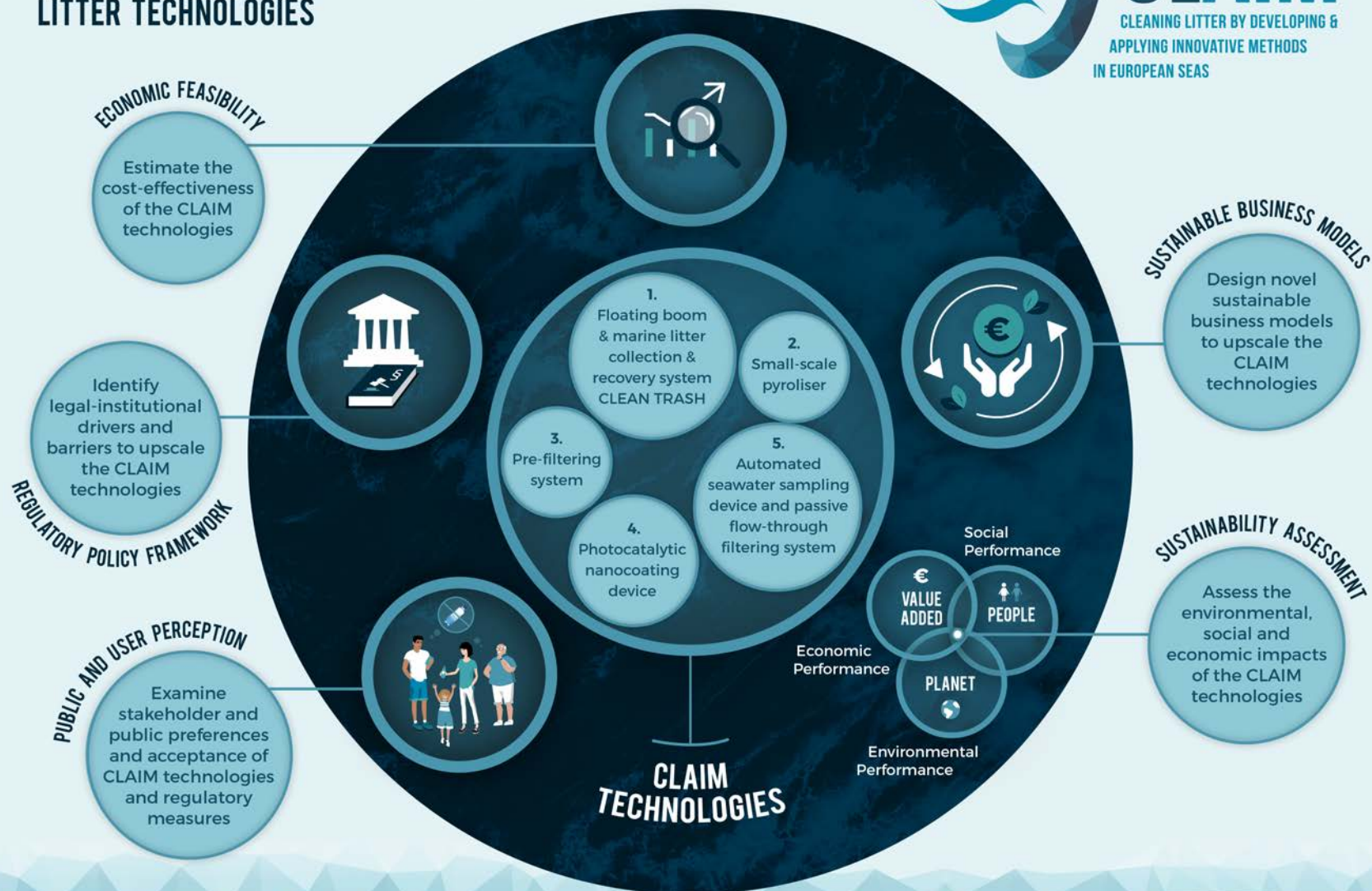
## Transformation



## Monitoring



# ECONOMIC FEASIBILITY, SOCIAL ACCEPTANCE AND INSTITUTIONAL FRAMEWORK OF MARINE LITTER TECHNOLOGIES







Questions?

<https://www.claim-h2020project.eu/>

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# References and resources

<https://www.claim-h2020project.eu/>

<https://www.systemiq.earth/breakingtheplasticwave/>

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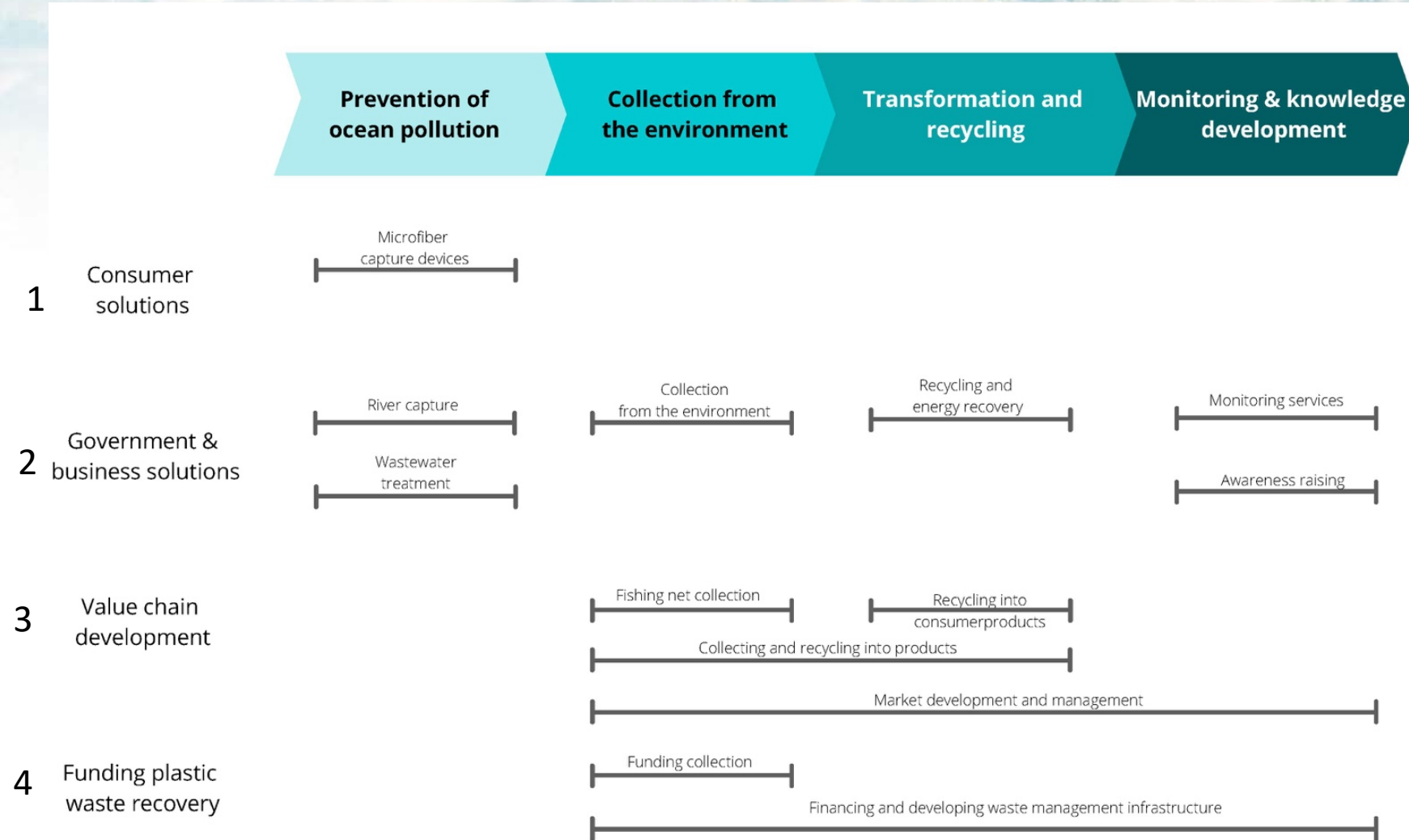
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# The blue entrepreneur

- **Blue entrepreneurship** : the process of creating a new, economically viable business model by catering to marine environmental challenges, and thus supporting the Blue Economy
- **Blue Economy**
  - Conservation and utilization of ocean resources
  - Economic and environmental value of the ocean
- The blue entrepreneurial journey

# Entrepreneurial opportunities and business models





# Drivers

	Entrepreneurial drivers	Technical drivers	Economic & market drivers	Institutional & regulatory drivers	Socio-cultural drivers
<b>All cases</b>	<ul style="list-style-type: none"><li>- Intrinsic motivation</li><li>- Dedication to sustainability</li><li>- Flexibility and innovativeness</li><li>- Exploiting a gap in the market</li></ul>		<ul style="list-style-type: none"><li>- Financing and capital</li><li>- Pioneer advantage</li></ul>	<ul style="list-style-type: none"><li>- Government support</li></ul>	<ul style="list-style-type: none"><li>- Public awareness and outcry about marine plastic pollution</li></ul>

# Barriers

	Entrepreneurial barriers	Technical barriers	Economic & market barriers	Institutional & regulatory barriers	Socio-cultural barriers
<b>All cases</b>	<ul style="list-style-type: none"><li>- Limited business experience</li><li>- HR and attracting talent</li></ul>		<ul style="list-style-type: none"><li>- Competition from cheaper, unsustainable producers or ineffective solutions</li></ul>	<ul style="list-style-type: none"><li>- Slow government response</li><li>- Lack of standardization</li></ul>	<ul style="list-style-type: none"><li>- Hype leading to media competition</li></ul>